



Thomasnet.com® Sourcing Activity Report

2022 SOURCING YEAR IN REVIEW

This annual sourcing activity report uncovers industrial sourcing trends based on procurement activity across more than 70,000 industrial product and service categories on Thomasnet.com®.

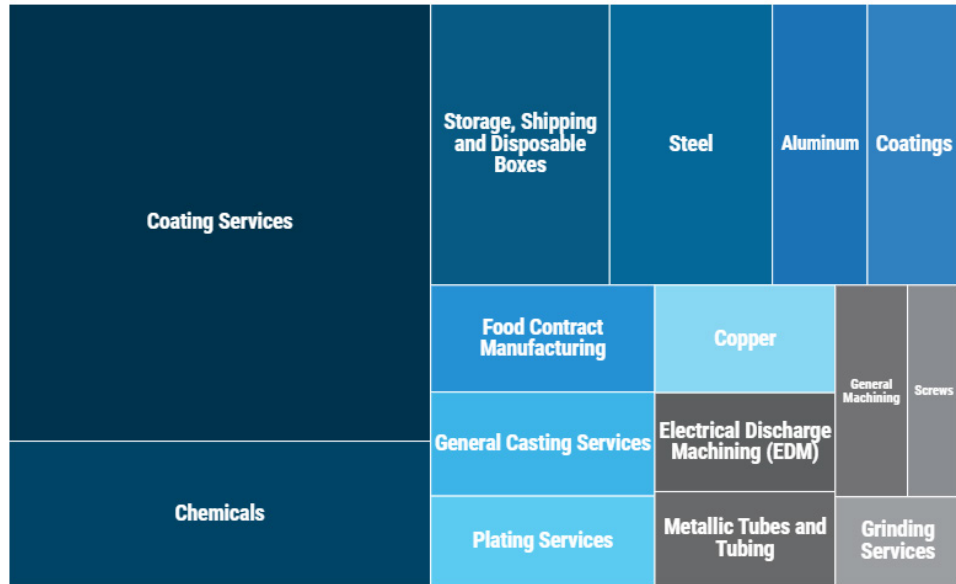
This ebook spotlights the most popular industrial categories by key sectors in 2022.

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These are the top 15 sourcing categories that were most popular amongst **Aerospace & Defense** users on Thomasnet.com® in 2022.

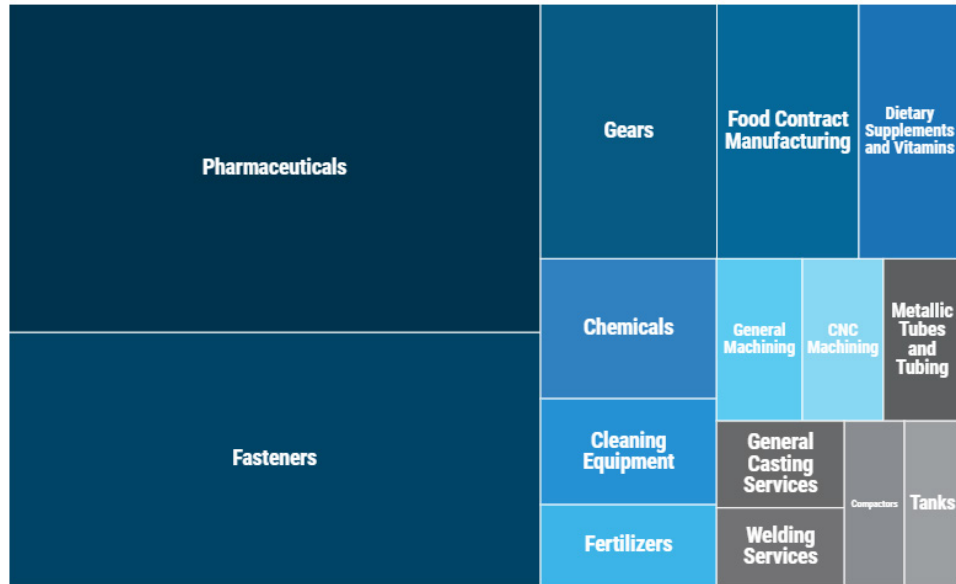
Aerospace & Defense: Top Sourcing Categories on Thomasnet.com® in 2022



1. Coating Services
2. Chemicals
3. Storage, Shipping & Disposable Boxes
4. Steel
5. Aluminum
6. Coatings
7. Food Contract Manufacturing
8. General Casting Services
9. Plating Services
10. Copper
11. Electrical Discharge Machining (EDM)
12. Metallic Tubes and Tubing
13. General Machining
14. Screws
15. Grinding Services

These are the top 15 sourcing categories that were most popular amongst **Agriculture & Forestry** users on Thomasnet.com® in 2022.

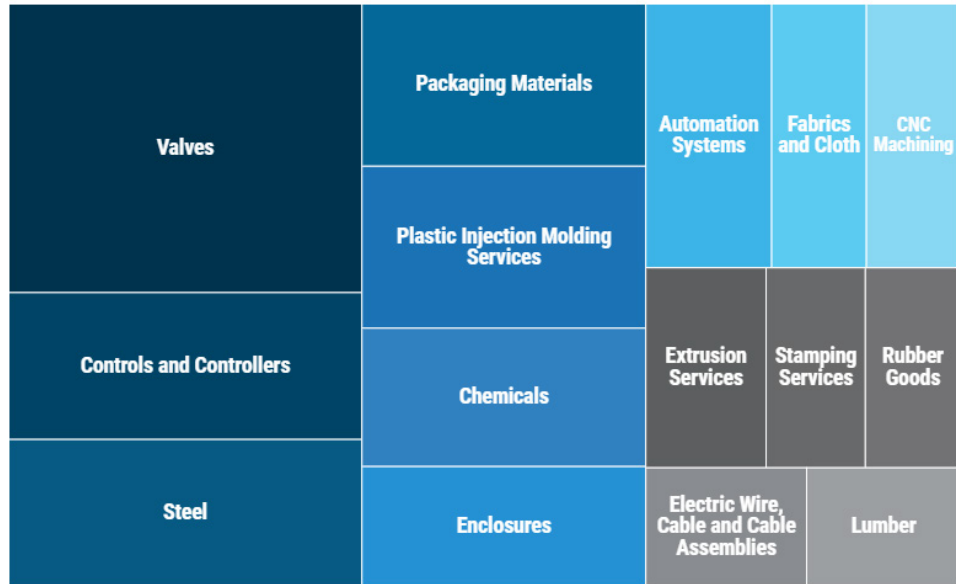
Agriculture & Forestry: Top Sourcing Categories on Thomasnet.com® in 2022



1. Pharmaceuticals
2. Fasteners
3. Gears
4. Food Contract Manufacturing
5. Dietary Supplements and Vitamins
6. Chemicals
7. Cleaning Equipment
8. Fertilizers
9. General Machining
10. CNC Machining
11. Metallic Tubes and Tubing
12. General Casting Services
13. Welding Services
14. Compactors
15. Tanks

These are the top 15 sourcing categories that were most popular amongst **Automotive** users on Thomasnet.com® in 2022.

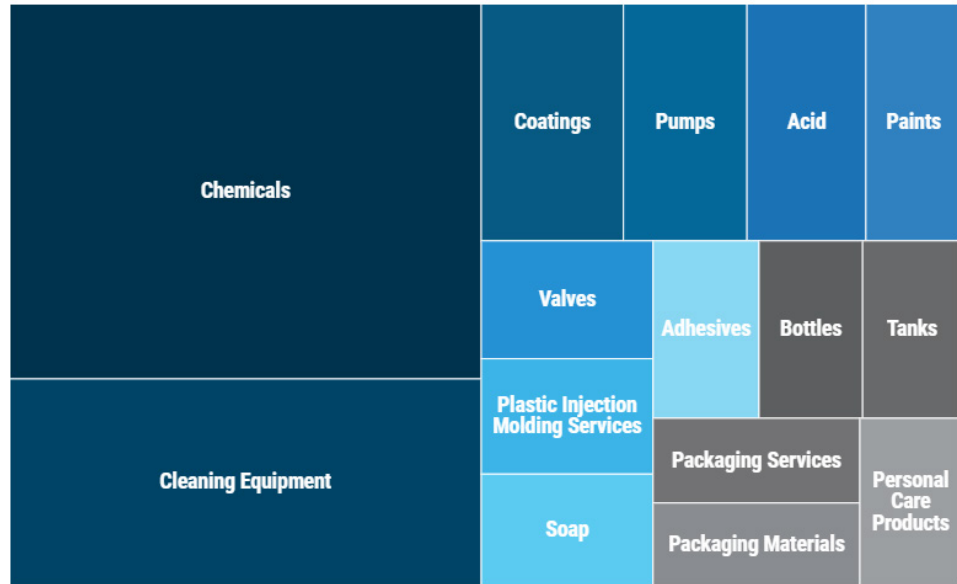
Automotive: Top Sourcing Categories on Thomasnet.com® in 2022



1. Valves
2. Controls and Controllers
3. Steel
4. Packaging Materials
5. Plastic Injection Molding Services
6. Chemicals
7. Enclosures
8. Broad Automation Systems
9. Fabrics and Cloth
10. CNC Machining
11. Extrusion Services
12. Stamping Services
13. Rubber Goods
14. Electric Wire, Cable & Cable Assemblies
15. Lumber

These are the top 15 sourcing categories that were most popular amongst **Chemicals** users on Thomasnet.com® in 2022.

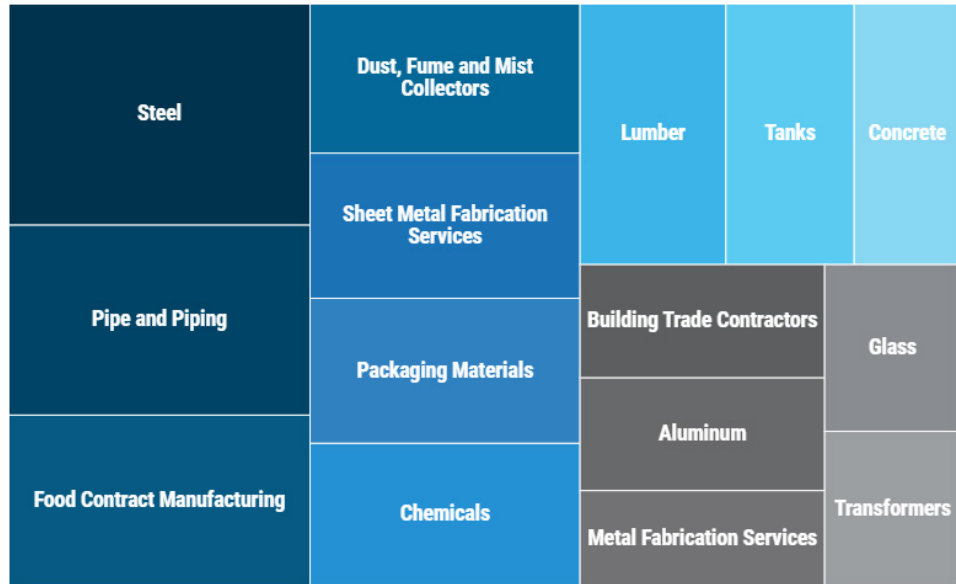
Chemicals: Top Sourcing Categories on Thomasnet.com® in 2022



1. Chemicals
2. Cleaning Equipment
3. Coatings
4. Pumps
5. Acid
6. Paints
7. Valves
8. Plastic Injection Molding Services
9. Soap
10. Adhesives
11. Bottles
12. Tanks
13. Packaging Services
14. Packaging Materials
15. Personal Care Products Contract Manufacturing

These are the top 15 sourcing categories that were most popular amongst **Construction** users on Thomasnet.com® in 2022.

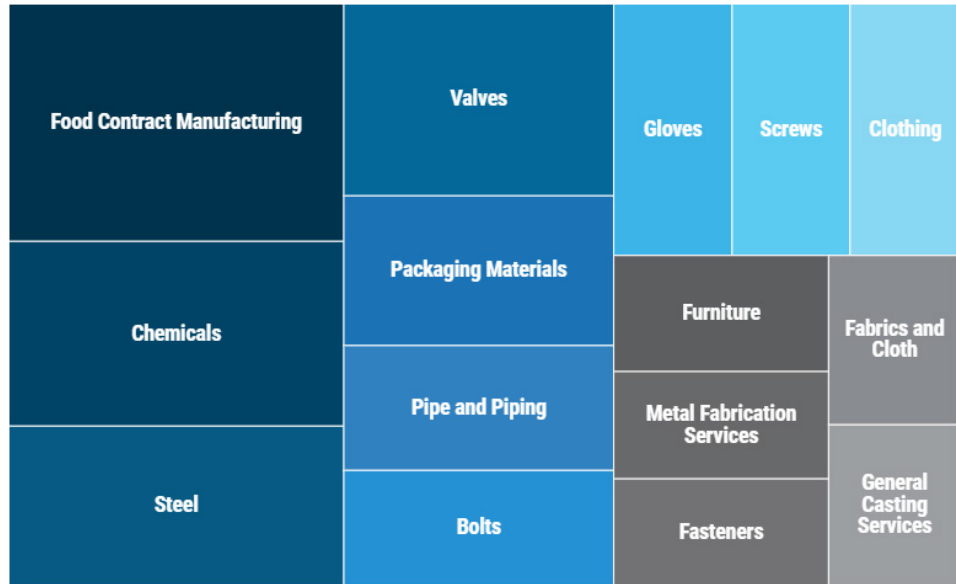
Construction: Top Sourcing Categories on Thomasnet.com® in 2022



1. Steel
2. Pipe and Piping
3. Food Contract Manufacturing
4. Dust, Fume and Mist Collectors
5. Sheet Metal Fabrication Services
6. Packaging Materials
7. Chemicals
8. Lumber
9. Tanks
10. Concrete
11. Building Trade Contractors
12. Aluminum
13. Metal Fabrication Services
14. Glass
15. Transformers

These are the top 15 sourcing categories that were most popular amongst **Distribution, Wholesale & Retail** users on Thomasnet.com® in 2022.

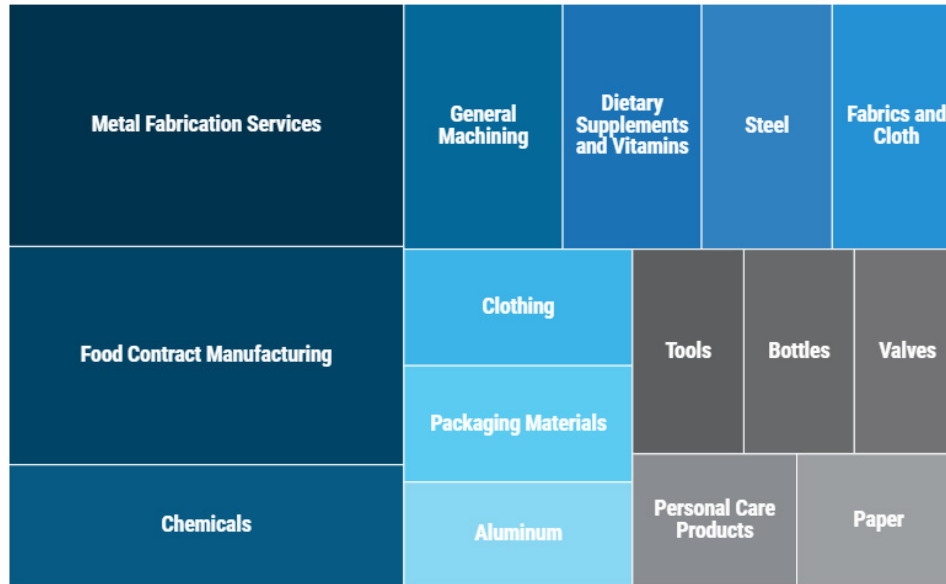
Distribution, Wholesale & Retail: Top Sourcing Categories on Thomasnet.com® in 2022



1. Food Contract Manufacturing
2. Chemicals
3. Steel
4. Valves
5. Packaging Materials
6. Pipe and Piping
7. Bolts
8. Gloves
9. Screws
10. Clothing
11. Furniture
12. Metal Fabrication Services
13. Fasteners
14. Fabrics and Cloth
15. General Casting Services

These are the top 15 sourcing categories that were most popular amongst **Education** users on Thomasnet.com® in 2022.

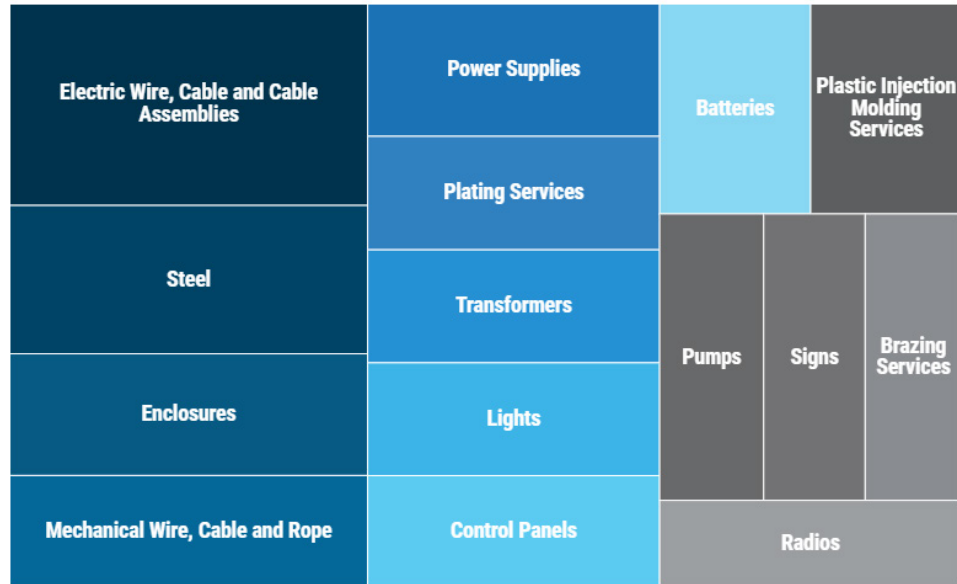
Education: Top Sourcing Categories on Thomasnet.com® in 2022



1. Metal Fabrication Services
2. Food Contract Manufacturing
3. Chemicals
4. General Machining
5. Dietary Supplements and Vitamins
6. Steel
7. Fabrics and Cloth
8. Clothing
9. Packaging Materials
10. Aluminum
11. Tools
12. Bottles
13. Valves
14. Personal Care Products Contract Manufacturing
15. Paper

These are the top 15 sourcing categories that were most popular amongst **Electrical Equipment** users on Thomasnet.com® in 2022.

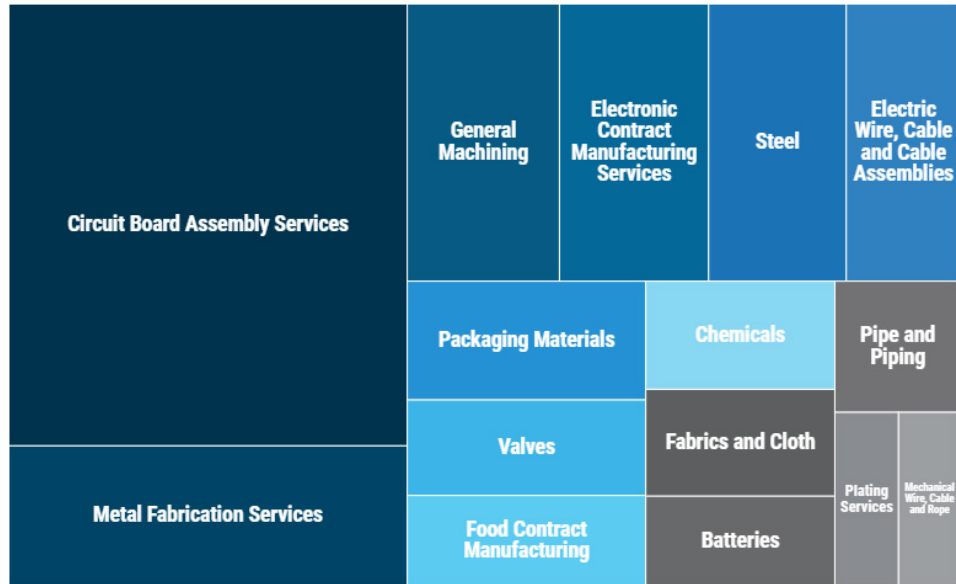
Electrical Equipment: Top Sourcing Categories on Thomasnet.com® in 2022



1. Electric Wire, Cable and Cable Assemblies
2. Steel
3. Enclosures
4. Mechanical Wire, Cable and Rope
5. Power Supplies
6. Plating Services
7. Transformers
8. Lights
9. Control Panels
10. Batteries
11. Plastic Injection Molding Services
12. Pumps
13. Signs
14. Brazing Services
15. Radios

These are the top 15 sourcing categories that were most popular amongst **Electronics** users on Thomasnet.com® in 2022.

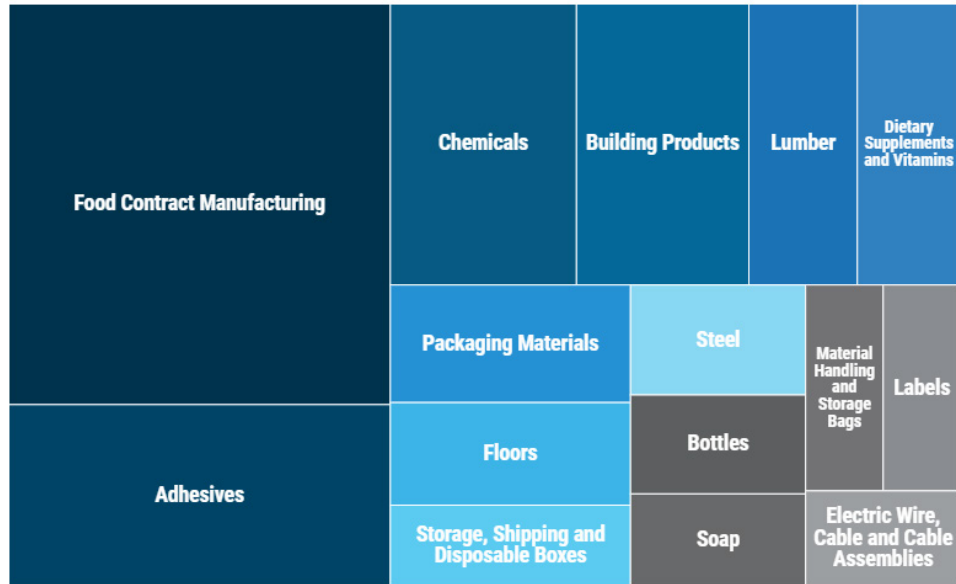
Electronics: Top Sourcing Categories on Thomasnet.com® in 2022



1. Circuit Board Assembly Services
2. Metal Fabrication Services
3. General Machining
4. Electronic Contract Manufacturing Services
5. Steel
6. Electric Wire, Cable and Cable Assemblies
7. Packaging Materials
8. Valves
9. Food Contract Manufacturing
10. Chemicals
11. Fabrics and Cloth
12. Batteries
13. Pipe and Piping
14. Plating Services
15. Mechanical Wire, Cable and Rope

These are the top 15 sourcing categories that were most popular amongst **Food, Beverage & Tobacco** users on Thomasnet.com® in 2022.

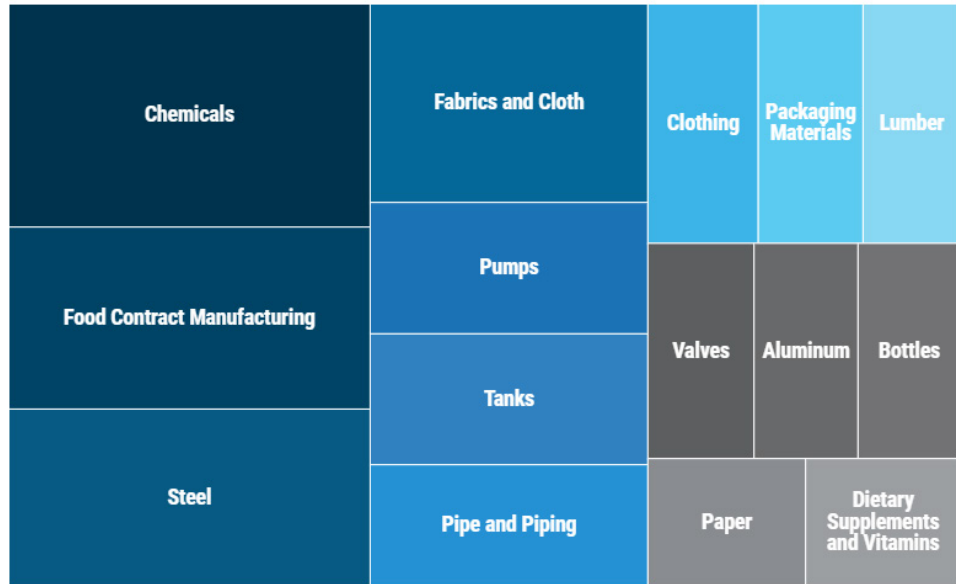
Food, Beverage & Tobacco: Top Sourcing Categories on Thomasnet.com® in 2022



1. Food Contract Manufacturing
2. Adhesives
3. Chemicals
4. Building Products
5. Lumber
6. Dietary Supplements and Vitamins
7. Packaging Materials
8. Floors
9. Storage, Shipping and Disposable Boxes
10. Steel
11. Bottles
12. Soap
13. Material Handling and Storage Bags
14. Labels
15. Electric Wire, Cable and Cable Assemblies

These are the top 15 sourcing categories that were most popular amongst **Government & Military** users on Thomasnet.com® in 2022.

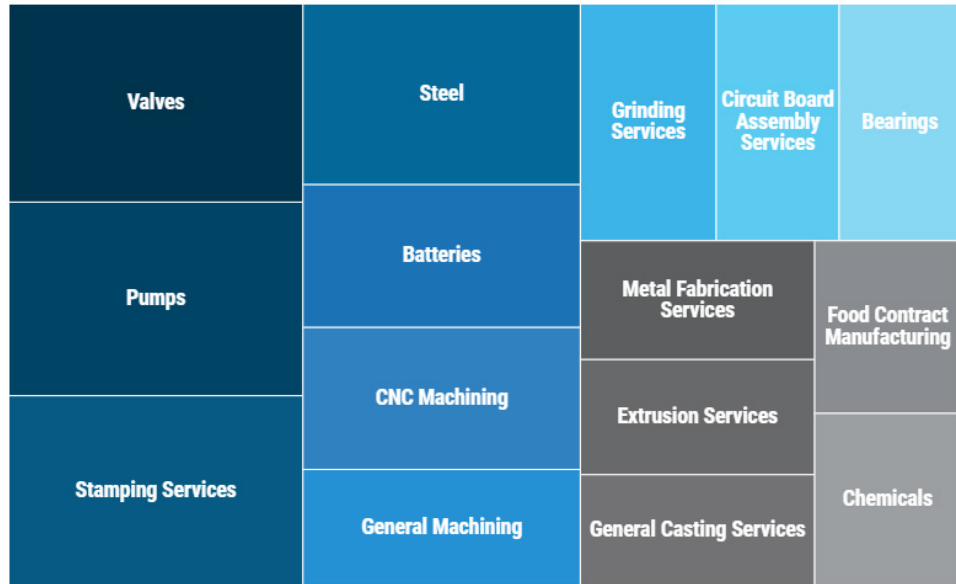
Government & Military: Top Sourcing Categories on Thomasnet.com® in 2022



1. Chemicals
2. Food Contract Manufacturing
3. Steel
4. Fabrics and Cloth
5. Pumps
6. Tanks
7. Pipe and Piping
8. Clothing
9. Packaging Materials
10. Lumber
11. Valves
12. Aluminum
13. Bottles
14. Paper
15. Dietary Supplements and Vitamins

These are the top 15 sourcing categories that were most popular amongst **Machinery** users on Thomasnet.com® in 2022.

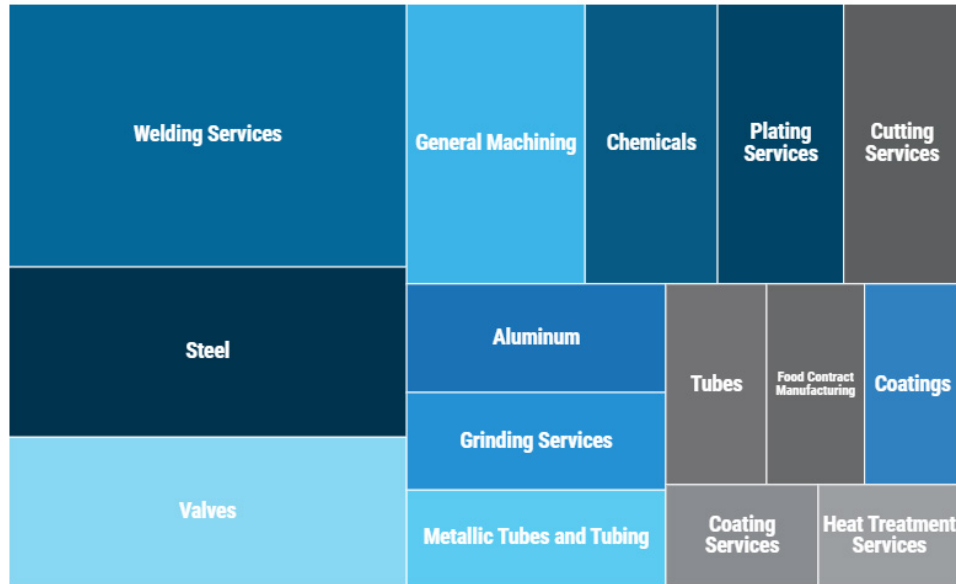
Machinery: Top Sourcing Categories on Thomasnet.com® in 2022



1. Valves
2. Pumps
3. Stamping Services
4. Steel
5. Batteries
6. CNC Machining
7. General Machining
8. Grinding Services
9. Circuit Board Assembly Services
10. Bearings
11. Metal Fabrication Services
12. Extrusion Services
13. General Casting Services
14. Food Contract Manufacturing
15. Chemicals

These are the top 15 sourcing categories that were most popular amongst **General Manufacturing** users on Thomasnet.com® in 2022.

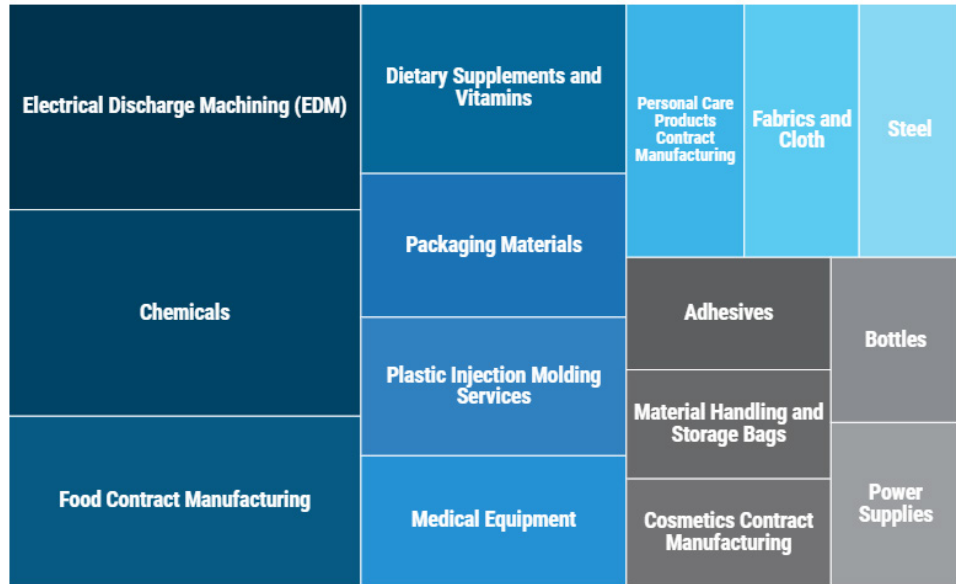
General Manufacturing: Top Sourcing Categories on Thomasnet.com® in 2022



1. Welding Services
2. Steel
3. Valves
4. General Machining
5. Chemicals
6. Plating Services
7. Cutting Services
8. Aluminum
9. Grinding Services
10. Metallic Tubes and Tubing
11. Tubes
12. Food Contract Manufacturing
13. Coatings
14. Coating Services
15. Heat Treatment Services

These are the top 15 sourcing categories that were most popular amongst **Medical & Healthcare** users on Thomasnet.com® in 2022.

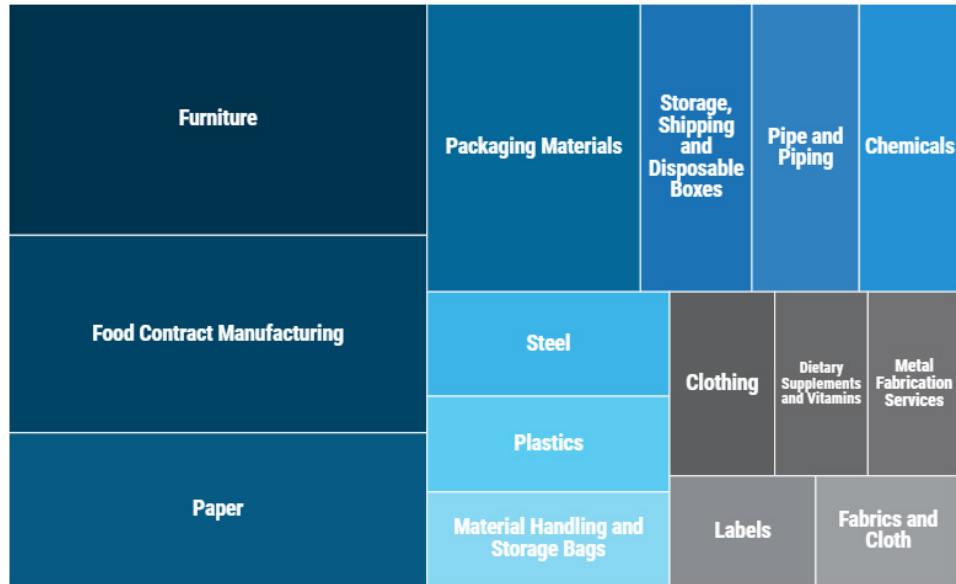
Medical & Healthcare: Top Sourcing Categories on Thomasnet.com® in 2022



1. Electrical Discharge Machining (EDM)
2. Chemicals
3. Food Contract Manufacturing
4. Dietary Supplements and Vitamins
5. Packaging Materials
6. Plastic Injection Molding Services
7. Medical Equipment
8. Personal Care Products Contract Manufacturing
9. Fabrics and Cloth
10. Steel
11. Adhesives
12. Material Handling and Storage Bags
13. Cosmetics Contract Manufacturing
14. Bottles
15. Power Supplies

These are the top 15 sourcing categories that were most popular amongst **Paper, Paper Products & Printing** users on Thomasnet.com® in 2022.

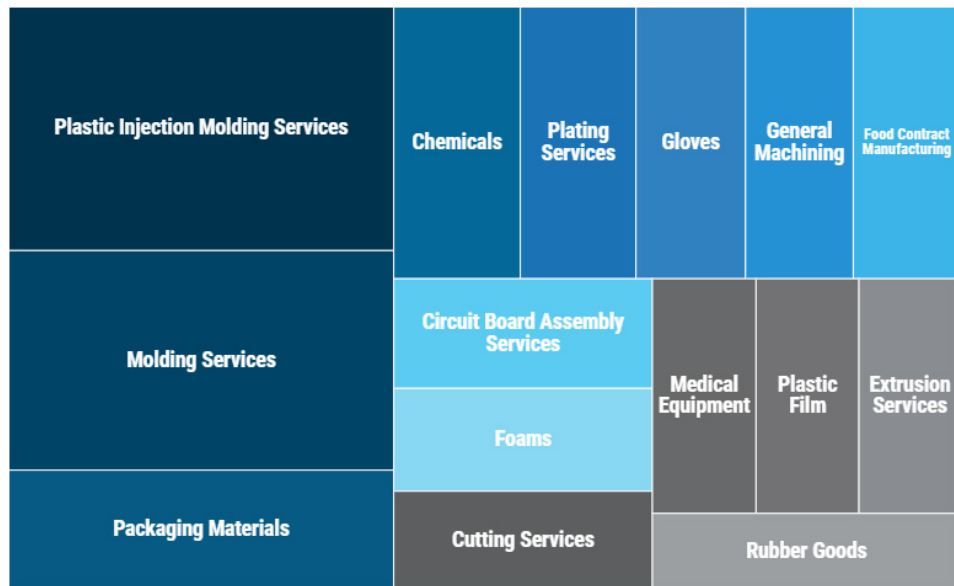
Paper, Paper Products & Printing: Top Sourcing Categories on Thomasnet.com® in 2022



1. Furniture
2. Food Contract Manufacturing
3. Paper
4. Packaging Materials
5. Storage, Shipping and Disposable Boxes
6. Pipe and Piping
7. Chemicals
8. Steel
9. Plastics
10. Material Handling and Storage Bags
11. Clothing
12. Dietary Supplements and Vitamins
13. Metal Fabrication Services
14. Labels
15. Fabrics and Cloth

These are the top 15 sourcing categories that were most popular amongst **Plastics & Rubber** users on Thomasnet.com® in 2022.

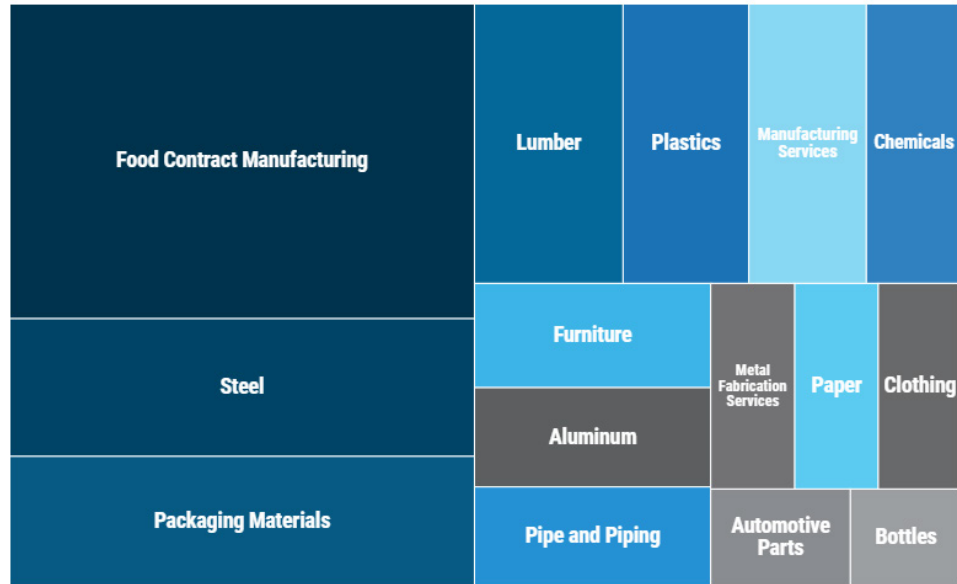
Plastics & Rubber: Top Sourcing Categories on Thomasnet.com® in 2022



1. Plastic Injection Molding Services
2. Molding Services
3. Packaging Materials
4. Chemicals
5. Plating Services
6. Gloves
7. General Machining
8. Food Contract Manufacturing
9. Circuit Board Assembly Services
10. Foams
11. Cutting Services
12. Medical Equipment
13. Plastic Film
14. Extrusion Services
15. Rubber Goods

These are the top 15 sourcing categories that were most popular amongst **Transportation & Logistics** users on Thomasnet.com® in 2022.

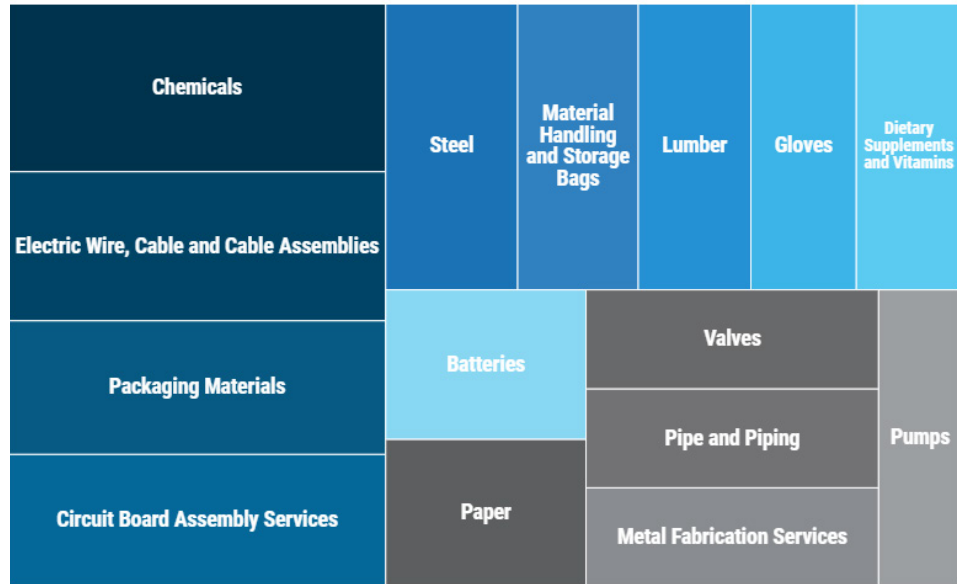
Transportation & Logistics: Top Sourcing Categories on Thomasnet.com® in 2022



1. Food Contract Manufacturing
2. Steel
3. Packaging Materials
4. Lumber
5. Plastics
6. Chemicals
7. Pipe and Piping
8. Furniture
9. Paper
10. Manufacturing Services
11. Aluminum
12. Clothing
13. Metal Fabrication Services
14. Automotive Parts
15. Bottles

These are the top 15 sourcing categories that were most popular amongst **Utilities & Telecommunications** users on Thomasnet.com® in 2022.

Utilities & Telecommunications: Top Sourcing Categories on Thomasnet.com® in 2022



1. Chemicals
2. Electric Wire, Cable and Cable Assemblies
3. Packaging Materials
4. Circuit Board Assembly Services
5. Steel
6. Material Handling and Storage Bags
7. Lumber
8. Gloves
9. Dietary Supplements and Vitamins
10. Batteries
11. Paper
12. Valves
13. Pipe and Piping
14. Metal Fabrication Services
15. Pumps

1.5 M+
Registered Users

1.5M+
Sourcing Sessions
Monthly

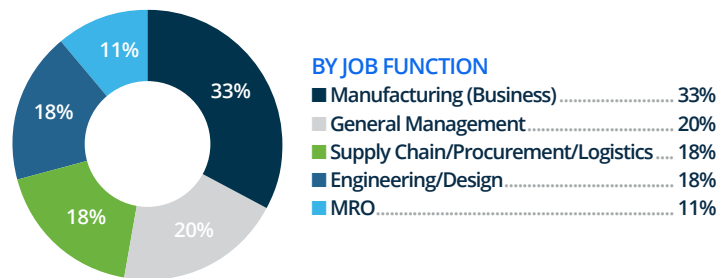
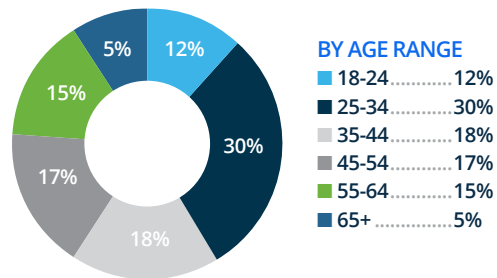
20K
New Registered Users
Monthly

65%
Of Our Active Registered
Users Represent SMBs

Thomasnet.com®

Our active registered users identify themselves from within the following industries:

- Aerospace & Defense
- Agriculture & Forestry
- Automotive
- Business Services
- Chemicals
- Construction
- Distribution, Wholesale, Retail
- Education
- Electrical Equipment
- Electronics
- Engineering & Technical Services
- Food, Beverage, Tobacco
- Government & Military
- Machinery
- Manufacturing
- Medical & Healthcare
- Metals - Raw, Formed, Fabricated
- Mining, Oil & Gas, Quarrying
- Paper, Paper Products & Printing
- Plastics & Rubber
- Textiles, Apparel, Leather
- Transportation & Logistics
- Utilities & Telecommunications



2.4 Trillion
SERVING THE \$2.4 TRILLION INDUSTRIAL MARKET

A photograph of two men in a factory or industrial setting. They are looking at a piece of machinery. The man on the left is wearing glasses and a light-colored shirt, and the man on the right is wearing glasses and a blue shirt. They are both looking intently at the machinery. The machinery is complex, with various pipes, valves, and mechanical parts. The background shows more of the factory environment, with metal structures and equipment.

1 sec

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Digital Health Check



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